



# BUILDING



## PROJECT PROFILE

### WESTLAND SHINES IN SUPPORTING ROLE

In a major stage production, the key players are often unseen, working behind the curtain, ensuring that the show goes off without a hitch.

The same could be said for major mechanical and electrical projects. Much of the completed work is out of sight but

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Westland Providing Subcontractor Services  
on a Variety of Projects

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the effects of the labour are monumental.

For many years, Westland has played the supporting role of subcontractor to various mechanical, electrical and prime contractors, providing an array of services such as structural and concrete work, manufacturing plant upgrades, utilities construction, civil work and more.

"When mechanical items get replaced, then obviously, a lot of the architectural features have to be modified," explains Darryl Berard, Vice President of Westland Construction Ltd. "We basically take care of any of the architectural and structural work that's required."



As a prime contractor, adapting to the part of subcontractor might sound difficult, but Westland President and CEO Peter Grose says Westland's experience in running projects has proven to be a benefit to the prime contractor.

"Because we primarily act as a prime contractor, when we act as a sub,

we understand the importance of having effective subtrades," says Grose. "We are able to effectively assist on the delivery because we have that knowledge and understanding of being a prime contractor on the site. I think we certainly make the projects easier from the viewpoint of the mechanical and electrical contractors who are acting as a prime contractor."

Westland has built a positive reputation as a reliable subcontractor, thanks to their work on various civil projects, all throughout Manitoba, northwestern Ontario and Saskatchewan. In remote locations, Westland's schedule planning and coordination are critical to achieving set milestones.

"Westland is often responsible for the installation of the concrete for a new building or equipment foundations," explains Berard. "Westland can also be called on to be responsible for the installation of architectural items such as walls, doors, and painting."

Sticking to set schedules and tight timelines is common practice for a subcontractor like Westland, who routinely fulfills a large scope of work at institutional projects such as at schools during the summer shutdown period.

Proper coordination with prime mechanical contractors allows Westland's crews to complete the necessary mechanical openings, mechanical chases, millwork revisions, painting, masonry and structural steel work for a school's steam system replacement before classes are back in session.

"The nice part is that we've been doing it for so long that people know we do it and we do it well," Berard confirms. 📌

CELEBRATING OVER 35 YEARS; CELEBRATING THE FUTURE

## DID YOU KNOW?

### YESTERDAY



Westland Construction's role as a subcontractor for concrete chamber projects is vast, having supplied, installed and completed construction of concrete chambers below grade at U of M, River Ridge, Van Hull Estates and Bison Drive, to name a few. Our experience with these projects lends to expertise in scheduling and sequencing the work with all trades involved. 📌

### TODAY



Renovations to a building at 211 Bannatyne Ave. in Winnipeg will soon provide 5,675 square feet of new office space for Cochrane Saxberg. Designed by Arnott & Associates, the project incorporates heritage elements such as original tin ceilings and exposed brick, with new glass partitions with black metal framework and wallpaper-clad bulkheads that add to the historic appearance. 📌

### TOMORROW



Renovating and repurposing 10 rooms within the blood services medical centre will include removal and replacement of millwork throughout, and required alterations to the reverse osmosis system. These renovations will allow the users at Cadham lab to consolidate all research areas into a separate area from the public area. Westland is performing all work while keeping the lab operational. 📌

## THE GROSE REPORT

# THOUGHTS FROM WESTLAND'S CEO



Peter Grose

At Westland's 19th Annual Golf Tournament on June 8th, I had the privilege of acknowledging our staff for their commitment and years of

dedication to the company. Personnel who have been with Westland for more than five years each received a plaque recognizing their years of service.

In coordinating this effort, it was eye-opening to see how long some of our people have been part of the Westland family. At Westland, we are fortunate to have a very low staff turnover and many members who have been on staff for several years, some surpassing the 25-year mark. In fact, our current staff members combined have over 385 years of experience with Westland providing service to our valued clients.

The strength of our company relies on the longevity of the staff on our team. Longevity and a high rate of retention lends itself to efficiency and productivity, which are key components to the company's bottom line. And so while value can certainly be defined by profit, it's also defined by staff satisfaction.

Golf tournaments, service awards, company picnics and staff events are just a few of the ways Westland shows appreciation to their valuable staff and

**"...our current staff members combined have over 385 years of experience with Westland..."**

positive relationships amongst staff and with people outside of the organization is invaluable. Many of us spend more time with our coworkers during the week than with our family, so it's important to have fun and enjoy each other's company.

As I look towards Westland's 40th anniversary next year, I'm encouraged to look back and be conscious of and grateful for the people who have put years in and given their careers to this company. And I'm excited to add to our team – new people, new talent and new technology. Recently, we've revamped our website, so if you haven't already, please visit us at [westlandconstructionltd.com](http://westlandconstructionltd.com).

Let's just make sure the online component doesn't eliminate the face-to-face interaction that is still essential in our industry. See you soon! 📺



Westland presents its staff with "Years of Service" Awards. It's not unusual to see 10, 15, 20 and 25 year awards.

continues to promote a positive work environment. Developing and maintaining

Peter Grose is the President and CEO of Westland Construction Ltd.  
[petergrose@westlandltd.net](mailto:petergrose@westlandltd.net)  
(204) 633-6272

## INDUSTRY INSIGHTS

# HIGH PRESSURE PROJECT SPARKS POSITIVE RELATIONSHIP BETWEEN PARTIES

When a fire ripped through the Griffin Wheel Company factory in Winnipeg's Transcona neighbourhood, the blaze spread and consumed almost 40,000 square feet of the building on three separate levels. Days after, major mechanical and electrical contractor DMS Industrial rallied on site to rebuild much of what had been destroyed and to start putting the plant back together. To help

them with the full scope of work, DMS called on reliable subtrades that they knew could perform under pressure, including Westland Construction.

"Guys like Pete and Darryl are able to react really quickly for us, and they understand the sense of urgency that not only we have, but that we're facing with our clients as well," explains Julien Lafleche, Senior Vice President of Operations for DMS. "Sometimes things have to happen quickly, and they realize and understand how to make that happen."

As General Contractor, DMS performed the structural steel, millwrighting, piping, insulation and electrical scope of the

reconstruction, and hired Westland to execute the civil work and construct the concrete forms.

In addition to the Griffin Wheel fire restoration project, Westland has contributed subcontracting services to several

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Julien Lafleche  
VP of Operations  
DMS Industrial  
Constructors

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of DMS's projects, including Standard Aero's state-of-the-art jet engine test facility at the James Armstrong Richardson International Airport.

"Working with Westland, it's nice because we don't have an issue with egos. If there's a certain customer or a certain project that fits better for us to be the prime, there's never any sort of push back from the guys at Westland," Lafleche says, adding that "it works both ways – if they ever need us to be a subtrade to them, we don't have any issues there either. That is what makes it easy for us to work as a team – knowing that sometimes one of us is going to be the lead and the next time it might be the other guy."

And work isn't the only thing that the two construction companies see eye to eye on. According to Lafleche, Westland's contribution to worthwhile causes has cemented the strong relationship between the two contractors.

"The way that they're always willing to step up and help out with the charitable side of things, it's something that lines up really well with our organization and mandate," Lafleche adds. "We not only work well on project sites, but we have the same corporate values." 

## WESTLAND PERSONALITY STEVE HORVAT



*Steve Horvat receiving his 25 Year Service award from company President, Peter Grose*

Steve Horvat is Westland Construction's go-to guy for everything concrete and civil-related, and for good reason. After more than 25 years of service, Steve has cemented his reputation

as a dependable and easy-to-work-with Westland Site Superintendent.

"With Steve, you know the job is going to get done. He's got a crew of guys who always work with him and they always work hard. He's very reliable," says Darryl Berard, Vice President of Westland Construction Ltd.

But if you ask the affable and humble guy himself, he'll give the credit to his mentors in the field who have passed down their expertise.

"I've been trained by fellow workers that have retired," Steve says.


Over the years, Steve, a Red Seal Certified Carpenter, has picked up skills essential to being a top-rate supervisor on civil sites -- skills such as organization, planning, running the day-to-day activities and coordinating the short-term schedule. Steve says he enjoys his position because the job is always changing.

"I enjoy going to a variety of different sites and doing a lot of different projects."

Last March marked 25 years of employment at Westland for Steve, who moved off of the farm near Arborg in 1992 and joined the construction company as a labourer.

"It's the first job I found in the city and it's where I stayed," Steve says. "I just find the crew, the guys I work with and the office staff to be very helpful. I found it good working here."

Working with Westland has been so positive for Steve that he's recruited his son, Kris, to join the Westland workforce. After years of learning from others, Steve is passing down his know-how to Kris, a third-level carpentry apprentice.

When Steve isn't solidifying his standing as one of Westland's leaders in civil construction, you can find the outdoorsman hunting, fishing, biking or going for walks with his wife, Tammy, daughter, Tara and son, Kris. 

## CONTINUOUS IMPROVEMENT KAIZEN KORNER

*Kaizen Korner recognizes recent professional achievements of Westland staff*

- CCA National Gold Seal Certification Program  
Kevin James - GSC Construction Superintendent
- Carpentry Apprenticeship Program  
Simon Jones completed Level 1
- Westland is currently sponsoring two MITT grads in the Carpentry Apprenticeship Program - Level 2  
Eh Kler Htoo  
Cole Simoens

*Westland Construction is a full-service General Contractor serving the institutional, commercial, and industrial sectors through new construction, civil support, and renovations. We care about process and getting it right – for the buildings you see and the infrastructure you don't.*

*Westland Construction – building a better way for over 35 years.*

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## CONTACT US

Westland Construction Ltd.  
Unit 1 - 475 Dovercourt Drive  
Winnipeg, Manitoba  
R3Y 1G4  
Telephone: (204) 633-6272  
Fax: (204) 694-5484  
Email: [info@westlandltd.net](mailto:info@westlandltd.net)

[www.westlandconstructionltd.com](http://www.westlandconstructionltd.com)